

## Message Text

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72

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 038447

R 161512Z APR 75  
FM AMCONSUL FRANKFURT  
TO SECSTATE WASHDC 9911  
USDOC WASHDC  
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 2487

E.O. 11652: NA  
TAGS: BEXP, GW  
SUBJECT: PRIVATE TRADE OPPORTUNITY

REF: USDOC 04137

1. GERMANY 2. CNTRY CODE: 428 3. SER NO.: 0969700  
4. KRAUS-ELEKTRONIK K.G.  
4 A CODE: P 4 B CODE: E  
5. AN DEN DRI STEINEN 12  
6. D-6000 FRANKFURT/MAIN 50 GERMANY  
7. ESTABL: 1970 8. EMPL: 9 9. SIZE: (20-X) MEDIUM  
10. REPUTATION: (22-X) GOOD  
11. SALES AREA: W. GERMANY  
12. RTP. DATE 04/75

13.A. 36790/35 DIST. OF ELECTRONIC COMPONENTS, E.E. OPERATIONAL  
AMPLIFIERS, FUNCTION MODULES, POWER SUPPLIES.  
13 B. 38253/35 DIST. OF TRANSDUCERS, PANEL METERS, AND OTHER  
ELECTRONIC/ELECTRIC MEASURING INSTRUMENTS.  
14. CONTACT: HILMAR KRAUS, TITLE: MANAGER/GENERAL PARTNER.  
15. CABLE: NONE, 16. TELEX: 0414260 17. PHONE: 0611-545046  
18. FINANCIAL REFS: DRESDNER BANK A.G., FRANKFURT  
19. TRADE REFS: OPTICAL ELECTRONICS, TUCSON, ARIZ.: FUNCTION  
MODULES, IRVINE, CALIF.  
20. AGENCY REP: COMPUMOD, HAVERHILL, MASS.: DATA TECHNOLOGY,  
SANTA ANA, CALIF.: DYNATRON INTL. COMP.; RESEDA, CALIF.;  
FUNCTION MODULES, IRVINE, CALIF.; NJE CORP.; DAYTON, N.J.;  
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OPTICAL ELECTRONICS INC.; TUCSON, ARIZ.; POWER/MATE CORP.,

HACKENSACK, N.J.; VALHALLA SCIENTIFIC INC.; SAN DIEGO, CALIF.;

21. REGISTERED AS LIMITED PARTNERSHIP, WITH HOLMAR KRAUS AS  
LIABLE PARTNER, AND HIS WIFE AS LIMITED PARTNER. TOTAL  
CAPITALIZATION REPORTEDLY DM 100,000. ANNUAL SALES VOLUME,  
ACCORDING TO FIRM, DM 2.5 MILLION. ADDITIONAL SALES OFFICES  
LOCATED IN MUNICH AND STUTTGART. H. KRAUS IS OWNER OF HIS  
FRANKFURT ADDRESS AND ADDITIONAL REAL ESTATE IN FRANKFURT,  
TOTAL VALUE DM 650,000 WITH AT LEAST 50 PERCENT ENCUMBRANCES.  
OVERALL INVENTORY IS VALUED AT DM 200,000. WORKING CAPITAL IS SOMEWHAT

LIMITED, BUT NO COMPLAINTS HAVE BEEN RECEIVED. BANKING SOURCES SAY  
THAT FIRM'S CAPITALIZATION HAS NOT KEPT UP WITH ITS SALES VOLUME.  
RECOMMENDED AS A TRADE CONTACT.

2. PREPARED BY P. BARTOLSIC, APPROVED BY C.J. HARRIS.HARLAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975FRANKF02487  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750133-0834  
**From:** FRANKFURT  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750443/aaaabnpix.tel  
**Line Count:** 77  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, GE  
**To:** STATE COM  
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